REQUEST FOR PROPOSAL NO. P-263

ENVIRONMENTAL RESTORATION SERVICES, TERM CONTRACT

Due Date: 09/28/2020, Time: 3:00 PM

AMENDMENT NO. 2
DATED 08/26/20

bid@baltimorecountymd.gov

BRIAN MOHNEY, STAFF BUYER
PHONE: 410-887-3243

PLEASE SIGN BELOW ACKNOWLEDGING RECEIPT OF THIS ADDENDUM AND RETURN WITH YOUR BID.

_________________________________  __________________________________
Company Name            Signature
1. **Question:** Are these tasks going to be invoiced as lump sum for the design and construction portions of each task?

**Answer:** Depending on scale and nature of the task assignment, tasks will be priced by varying methods. This may include lump sum, percent or milestone completion, cost plus profit (for design tasks), and unit pricing (for construction tasks). This will be established at the time of task assignment. If cost plus profit pricing is used, the design team shall utilize the salary and overhead and burden caps established by the attached letter, dated 05/05/2017.

2. **Question:** Is there a list of firms that have showed an interest in this project? We are a MBE firm looking for partnering opportunities.

**Answer:** Baltimore County, Maryland does not maintain a bidder’s list, however, as of August 24, 2020, the following firms have shown interest in the solicitation:

- McCormick Taylor
- Resource Environmental Solutions, LLC
- The Six M Co., Inc.
- Hanover Land Services, Inc.
- KCI Technologies
- Kim Engineering, Inc.
- Stormwater Maintenance, LLC

Offerors with questions concerning the MBE/WBE participation goal assigned to this solicitation may contact the County’s MBE Office at 410-887-3407.

3. **Question:** In Section 8 Evaluation of Offers, the County describes how the proposals will be evaluated in detail. However, what is unclear is if the prices submitted for the proposals specific to the Mock Project Scenarios will be utilized for the duration of the contract and are to be applied to other projects. Can the County clarify whether or not this is the logic being applied to the RFP?

**Answer:** The Mock Scenarios contained in the RFP will be used for evaluation purposes only, and scored according to the weighted criteria contained in Section 8.1.1 (Page 43) of the RFP. The pricing provided for the Mock Scenarios will only be used for proposal evaluation, and is not intended to tie the Offeror to a specific pricing structure if awarded. As detailed in Section 1 of the Specifications, entitled “Estimates” (Page 49) when called upon, the successful Offeror(s) will prepare an estimate for the requested project, to include any and all charges.
4. **Question:** If the answer to Number 3 is yes, is the County envisioning that the items bid as Lump Sum (LS) for the proposal will be modified for each specific task order based on the actual scope of work?

**Answer:** Please reference Section 1 of the Specifications (Page 49), entitled “Estimates”. When called upon, the successful Offeror(s) will prepare an estimate for the requested project, to include any and all charges necessary to complete the project.

5. **Question:** How does the County anticipate handling the addition of potential new line items to cover items not in the proposal?

**Answer:** If called upon, the successful Offeror will prepare an estimate for the requested project, to include any and all charges. This may include any incidentals necessary to complete the requested project.

6. All other terms and conditions remain the same.
May 5, 2017

Jim Otradovec, Executive Director
American Council of Engineering Companies/Maryland
312 North Charles Street, Suite 200
Baltimore, Maryland 21201

Dear Mr. Otradovec,

I have reviewed the May 2016 request by the American Council of Engineering Companies (ACEC) to increase the rate structure for architect and engineering consultant contracts in Baltimore County.

After a thorough analysis of the documentation provided by the American Council of Engineering Companies, I am pleased to inform you that I have approved the changes identified below:

Baltimore County History - Maximum wage rates and overhead/payroll burden rates:

<table>
<thead>
<tr>
<th>YEAR</th>
<th>OH &amp; B</th>
<th>Max salary rate ($/hour)</th>
<th>Flat rate max Principal (no Profit or OH/B) $</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007-2017</td>
<td>131.8%</td>
<td>$80.00 Engineers</td>
<td>$110.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>$80.00 Arch/Mech/Elec</td>
<td></td>
</tr>
<tr>
<td>2017</td>
<td>131.8%</td>
<td>$75.00 All Engineers</td>
<td>$137.50</td>
</tr>
<tr>
<td>(No Change)</td>
<td></td>
<td>$75.00 All Architects</td>
<td></td>
</tr>
</tbody>
</table>

In addition to the above changes, I am also authorizing the approval of a higher maximum salary rate on a case by case basis upon review and approval by the County’s Administrative Officer.

These new rates will be used in new contracts, contract amendments, and new tasks within on-call contracts as of this date.

Baltimore County looks forward to its partnership with the businesses that help us rebuild our aging infrastructure.

Very truly yours,

Kevin Kamenetz
County Executive

C: Fred Homan
Steve Walsh Public Works